

Message Text

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PAGE 01 GOTEBO 00052 250856Z

12
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 114407

R 250815Z AUG 76
FM AMCONSUL GOTEBORG
TO USDOC WASHDC
INFO SECSTATE WASHDC 0039
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBORG 0052

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0011
2. 082376
3. JPOWENS
4. 401 SWEDEN
5. A
- 6A. REPLY TO --
- 6B. LEIF OLSSON
- 6C. GOTKAFFE & AUTOMATSERVICE AB
NYA ALLEN 5
S-411 38 GOTEBORG, SWEDEN
7. CABLE --; TELEX --; TEL 031/11 12 12
8. --
9. 114.9A. EXCLUSIVE AGENCY SWEDEN
10. DESCRIPTION
3589171-0100. COFFEE MAKERS. CAPACITY 12 CUPS FOR LEASING AND
SALES TO INSTITUTIONS, OFFICES, INDUSTRIES, ETC.
220 VOLT AND WITH TWO HOT PLATES.
MARKET POTENTIAL IS VERY GOOD FOR SUITABLE COFFEE
MAKER PROVIDED SUPPLIER WILLING ADJUST EQUIPMENT FOR
APPROVAL BY SWEDISH AUTHORITIES (SEMCO). IN SEVEN MONTHS
COMPANY SOLD 1,000 ENGLISH UNITS. THEY CLAIM BETTER EQUIPMENT
AVAILABLE FROM US.

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COMPANY ESTABLISHED 1974 BY LEIF OLSSON, ULF HAGGREN, AND VIRGINIO DEPAULI WHO OWN EQUAL PARTS. ALL THREE EARLIER SOLD CORY MACHINES. LOCAL CREDIT SOURCE DESCRIBES OWNERS AS RELIABLE AND AGGRESSIVE. BUSINESS GROWS STEADILY EVEN RAPIDLY LAST 12 MONTHS. COMPANY COOPERATES WITH A STOCKHOLM FIRM SPECIALIZING IN VENDING MACHINES. PAYMENTS ALWAYS MET PROMPTLY. BUSINESS RELATIONS RECOMMENDED.
OWENS

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NNN

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Margaret P. Grafeld
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